Missouri Partnership Update & Lessons Learned

MEDC Annual Conference

June 14, 2017
Fiscal Year 2009 – Fiscal Year 2017:
JOBS, ANNUAL PAYROLL, CAPITAL INVESTMENT
FY 2017 Highlights: 21 successes total

- 10 with 100+ employees
- 3 with $100+ million capital investment
- 7 with $10+ million annual payroll
The Competition
The Competition
Prepared Communities Win

2012 Economic Summit
Norman Economic Development Commission
Norman, OK
Tuesday, April 3, 2012
Mark M. Sweeney
Attracting Investment and Jobs is More Competitive than Ever, and ...
Being Prepared Creates Competitive Advantage
All have something in common

- **HUSKY**: 120 acres in NWMO / $70MM capX / 400 jobs
- **ROTAG**: 300+ acres western MO / $250MM capX / 120 jobs @ $75K
- **MITT**: 500+ acres rail-served – statewide / 1,000 jobs
- **M-WEAVE**: 175 acres rail-served in STL - KC / $100MM capX / 200 jobs
**Project [NAME] Request for Information**

<table>
<thead>
<tr>
<th>Site Information</th>
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<tbody>
<tr>
<td>City</td>
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<tr>
<td>County</td>
</tr>
<tr>
<td>Certified Work Ready Community? (Yes, No, In Progress)</td>
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<tr>
<td>Site Name</td>
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<tr>
<td>Address of Site</td>
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<tr>
<td>Site Size (ac)</td>
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<tr>
<td>Site Dimensions (ft)</td>
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<tr>
<td>Asking Price for Site</td>
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<tr>
<td>Zoning designation for location, if any</td>
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<tr>
<td>Does any part of the site contain flood plains, marsh land, national park, or other protected area?</td>
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<td>Please describe site topography</td>
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ONE SEARCH. INFINITE LOCATIONS.

Your searchable Economic Development Database.
Detailed information on sites, buildings, and locations for businesses looking to grow... right at your fingertips.

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The Next Generation of LOIS is UNSURPASSED, UNPARALLELED, UNRIVALLED.
Global Building Material Manufacturer to Open Facility in Joplin

Owens Corning

- 104 jobs
- $4M+ in annual payroll
- $87M+ capital investment
- Joplin, MO
Aurora Organic Dairy

- 150 jobs with an average wage of $45,798
- $141M capital investment
- Columbia, MO
Dollar Tree to invest more than $100M and create 375 jobs

Dollar Tree

- 375 jobs with an average wage of $28,862
- $110M capital investment
- Warrensburg, MO
Cushman & Wakefield

- 900+ retained jobs
- 600 new jobs
- 90,000 sq. ft. office in Town & Country
- $17.4 million investment
- $47,403 average starting wage

900 jobs retained and 600 new jobs added in St. Louis